

FILE

**CONSORTIUM BID TABULATION:  
SUPPLYING GASOLINE & DIESEL FUEL**

Bid Opening: November 4, 2011 9:00 a.m.


Present: Becki Burlingham, City of Brecksville, Wayne Peeples, Ports Petroleum,  
Matt Blough, Ports Petroleum, Patricia Pachana, Petroleum Traders

Total Cost per Gallon Calculation: OPIS average on order date + Differential + Taxes of \$.001 Fed LUST \$.28 OH Tax \$.0019 Oil Spill Tax		PETROLEUM TRADERS (same prices Year 1 & 2)		PORTS PETROLEUM (same prices Year 1 & 2)		GREAT LAKES PETROLEUM (same prices Year 1 & 2)		RKA PETROLEUM (different pricing for Year 1 & 2)	
		Price Differential (Add)	Total Cost/Gallon	Price Differential (Add)	Total Cost/Gallon	Price Differential (Add)	Total Cost/Gallon	Price Differential (Add)	Total Cost/Gallon
<b>NO LEAD PREMIUM GASOLINE, 93 OCTANE w/10% Ethanol Blend</b>									
Transport		0.0077	3.6731	(0.0021)	3.6633	0.0280	3.6934	Year 1 = .0091 Year 2 = .0095	3.6745 3.6749
Tankwagon		0.1050	3.7704	0.0649	3.7303	0.0790	3.7444	Year 1 = .0820 Year 2 = .0850	3.7474 3.7504
Product Bid	Marathon, BP, Global, Husky, etc.			93 Octane with Ethanol		Various		Premium E10 Gasoline	
Name & Location of Refiner	BP/Cleveland			TRC/Husky/Center/Mara./Ports Cleve.		Various		BP, Sunoco, Husky & Marathon	
<b>NO LEAD MID-GRADE GASOLINE, 89 OCTANE w/ 10% Ethanol Blend</b>									
Transport		(0.0009)	3.5004	(0.0021)	3.4992	0.0280	3.6934	Year 1 = .0091 Year 2 = .0095	3.5104 3.5108
Tankwagon		0.1050	3.6063	0.0649	3.5662	0.0790	3.7444	Year 1 = .0820 Year 2 = .0850	3.5833 3.5863
Product Bid	Marathon, BP, Global, Husky, etc.			89 Octane with Ethanol		Various		Midgrade E10 Gasoline	
Name & Location of Refiner	BP/Cleveland			TRC/Husky/Center/Mara./Ports Cleve.		Various		BP, Sunoco, Husky & Marathon	
<b>NO LEAD REGULAR GRADE GASOLINE, 87 OCTANE, w/ 10% Ethanol Blend</b>									
Transport		(0.0041)	3.4573	(0.0021)	3.4593	0.0280	3.6934	Year 1 = .0091 Year 2 = .0095	3.4705 3.4709
Tankwagon		0.1050	3.5664	0.0649	3.5263	0.0790	3.7444	Year 1 = .0820 Year 2 = .0850	3.5434 3.5464
Product Bid	Marathon, BP, Global, Husky, etc.			87 Octane with Ethanol		Various		Regular E10 Gasoline	
Name & Location of Refiner	BP/Cleveland			TRC/Husky/Center/Mara./Ports Cleve.		Various		BP, Sunoco, Husky & Marathon	
<b>ULTRA LOW SULFUR DIESEL SUPREME</b>									
Transport		0.0054	3.4997	0.0119	3.5062	0.0380	3.7034	Year 1 = .0135 Year 2 = .0140	3.5078 3.5083
Tankwagon		0.1050	3.5993	0.0649	3.5592	0.0890	3.7544	Year 1 = .1100 Year 2 = .1140	3.6043 3.6083
Product Bid	Marathon, BP, Global, Husky, etc.			Ultra Low Sulfur Premium Diesel		Various		#2 Clear Ultra Low Sulfur Diesel Supreme	
Name & Location of Refiner	BP/Cleveland			TRC/Husky/Center/Mara./Ports Cleve.		Various		BP, Sunoco, Husky & Marathon	
<b>TRANSPORT DELIVERY MINIMUM ORDER/GALLONS</b>									
Gasoline		7500		6500		5000		7500	
Diesel		6500		6500		5000		7500	
<b>TANKWAGON DELIVERY MINIMUM ORDER/GALLONS</b>									
Gasoline		250		250		250		250 (less than 250 = \$75 fee)	
Diesel		260		250		250		250 (less than 250 = \$75 fee)	
<b>EXCEPTIONS</b>									
		None				None		None	
				1) In the event new taxes would be imposed, whether increase or decrease, this would reflect on invoicing. 2) Should the area of delivery be mandated by the EPA, and become a reformulated gasoline area (RFG), pricing would become reformulated pricing (Cleveland RFG). 3) Ultra Low Sulfur Premium Diesel will meet ASTM 975 standards.					

**BID FORM - CONTRACT YEAR TWO (OPTION TO RENEW, 12/9/12 – 12/8/13)**

Current Contract Price Differentials: Transport = .0011 Tankwagon = .0850

	Price Differential	OPIS Average	Taxes & Fees	Total Cost per Gallon
	<i>Bidder's adder - Used to determine best bid</i>	<i>From Attachment 'A' (less current price differential)</i>	<i>\$.001 Fed LUST \$.28 OH Tax \$.0019 Oil Spill Tax</i>	<i>To include all costs</i>
<b>NO LEAD PREMIUM GASOLINE, 93 OCTANE, w/ 10% Ethanol Blend</b>				
Transport	\$ +.0077	\$3.3825	\$0.2829	\$ 3.6731
Tankwagon	\$ +.1050	\$3.3825	\$0.2829	\$ 3.7704
Product Bid	Various to include Marathon, BP, Global, Husky, etc.			
Name & Location of Refiner	BP Cleveland, OH			
<b>NO LEAD MID-GRADE GASOLINE, 89 OCTANE, w/ 10% Ethanol Blend</b>				
Transport	\$ -.0009	\$3.2184	\$0.2829	\$ 3.5004
Tankwagon	\$ +.1050	\$3.2184	\$0.2829	\$ 3.6063
Product Bid	Various to include Marathon, BP, Global, Husky, etc.			
Name & Location of Refiner	BP Cleveland, OH			
<b>NO LEAD REGULAR GRADE GASOLINE, 87 OCTANE, w/ 10% Ethanol Blend</b>				
Transport	\$ -.0041	\$3.1785	\$0.2829	\$ 3.4573
Tankwagon	\$ +.1050	\$3.1785	\$0.2829	\$ 3.5664
Product Bid	Various to include Marathon, BP, Global, Husky, etc.			
Name & Location of Refiner	BP Cleveland, OH			
<b>ULTRA LOW SULFUR DIESEL SUPREME</b>				
Transport	\$ +.0054	\$3.2114	\$0.2829	\$ 3.4997
Tankwagon	\$ +.1050	\$3.2114	\$0.2829	\$ 3.5993
Product Bid	Various to include Marathon, BP, Global, Husky, etc.			
Name & Location of Refiner	BP Cleveland, OH			


 **TRANSPORT DELIVERY:** 7500 (gasoline)  
6500 (diesel) **GALLONS OR MORE**

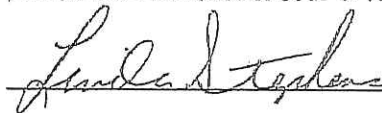
**TANKWAGON DELIVERY:** 250 (gasoline)  
260 (diesel) **GALLONS MINIMUM**

**BID FORM SIGNATURE PAGE**

**NAME & ADDRESS OF BIDDER**

**AUTHORIZED SIGNATURE & TITLE**

 Petroleum Traders Corporation  
7120 Pointe Inverness Way  
Fort Wayne, IN 46804

  
Linda Stephens, Vice President  
(Please type or print name)

Phone: 800-348-3705 x 1002

Fax: 260-207-6347

E-Mail: gnewton@petroleumtraders.com

**NAME & ADDRESS OF DELIVERY AGENT, IF DIFFERENT FROM BIDDER:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
E-Mail: \_\_\_\_\_

ENCLOSED:   x   10% BID BOND, OR \$ \_\_\_\_\_ BID CHECK

DATE OF BID 11/01/2011

RECEIVED ADDENDUM #1 .....   X   11/01/2011  
Check Here Date