



Deicing Technology  
24950 Country Club Blvd, Suite 450  
North Olmsted OH 44070  
Phone: 800-600-7258 x4712 ~ Fax: 952-367-1506

May 11, 2010

Becki Burlingham  
Director of Purchasing  
City of Brecksville  
9069 Brecksville Rd.  
Brecksville, OH 44141  
Phone: 440-526-2622  
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bbulingham@brecksville.oh.us

Dear Becki,

This letter is to provide written confirmation that Cargill Inc. Deicing Technology agrees to extend the Sodium Chloride contract from November 1, 2010 through November 1, 2011 with the following cities:

Beachwood	Independence
Brecksville	North Royalton
Broadview Heights	Seven Hills
Brooklyn	Valley View
Brooklyn Heights Village	

The cost of materials delivered will be as follows:

For dump delivery: 11/1/10-11/1/1011: \$47.21/ton untreated salt, \$59.53/ton treated salt  
For piler delivery: 11/1/10-11/1/1011: \$50.71/ton untreated salt; \$63.03/ton treated salt

As per the contract, there are no minimums or maximums on the estimated quantities submitted by each participating agency. We assume the estimates from the 2009-2010 contract remain the same for the 2010-2011 season with the following changes, North Royalton 8,000 tons and Seven Hills 7,000 tons.

Sincerely,

Tony DiPietro  
Strategic Account Manager