

# CITY OF NORTH ROYALTON

## Wastewater Department


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11675 Royalton Road  
North Royalton, Ohio 44133

To: Mayor Stefanik  
Utilities Committee Members  
Laura Haller ✓

Date: November 11, 2009

From: Timothy M. Tigue   
Wastewater Superintendent

Re: Bid Recommendation for  
Ferrous Chloride Solution  
**Kemira Water Solutions, Inc.**

Bids authorized by the City of North Royalton for a one year requirement contract for an estimated 80,000 gallons of ferrous chloride solution for the "A" and "B" Wastewater Treatment Plants were opened and read aloud on Friday, November 6, 2009. Eight bid packages were distributed and six were returned with the results as tabulated below.

<u>Bidders (Lowest First)</u>	<u>Cost/Gal</u>	<u>Official Total</u>	<u>Bid Requirements Not Met</u>
1. International Steel Services, Inc.	\$0.26	\$20,800	Bond; Lab analysis; Property tax affidavit
2. International Steel Services, Inc.	\$0.2875	\$23,000	Lab analysis
✓ 3. Kemira Water Solutions, Inc.	\$0.32	\$25,600	
4. PVS Technologies, Inc.	\$0.47	\$37,600	
5. BHS Marketing	\$0.62	\$49,600	Bond; Various compliance issues with bid specifications
6. Gulbrandsen Technologies, Inc.	No Bid	No Bid	

The bid from Kemira Water Solutions, Inc. is determined to be in conformance with North Royalton's technical specifications and is recommended for the bid award.

C: Thomas Kelly    Donna Vozar    Thomas Kuehn    Sue Schneck