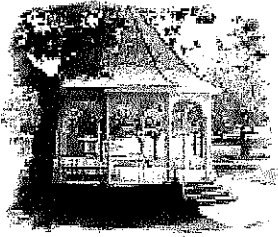


City of North Royalton
Mayor Robert Stefanik



11545 Royalton Road
North Royalton, OH 44133-4896

Service Department
440-582-3002
fax: 440-582-3089

TO: Streets Committee
John Nickell, Chairwoman
Larry Antoskiewicz, Vice Chair
Vince Gentile

FROM: Kris Kamps, Service Director

DATE: August 29, 2008

RE: 2008-09 Salt Bid Recommendation

Please find attached the tally sheet from the Consortium Bid Opening for the 2008-09 Salt Bid Program. Also note the optional 2nd year renewal included in the bid.

I am recommending that the City of North Royalton accept the bid of Cargill Inc., Salt Division as the lowest and best bid for the 2008-09 season and including the 2nd year renewal.

KK/jmd

Encl.

c: Mayor Robert Stefanik
Thomas A. Kelly, Law Director
Karen Fegan, Finance Director
Council
Laura Haller, Dir. Of Leg. Serv.
File

PURCHASING CONSORTIUM BID OPENING*

2008-09 Salt

11:00 a.m., August 8, 2008

Present were: Donna Shirer

Vendors Reps: Eugene Ruffin, Morton; Tony DiPietro, Cargill

<i>Bidders:</i>	<i>Price</i>	<i>Minimum Order</i>
	<i>Untreated Salt:</i>	
<i>Cargill Inc., Salt Division</i>	\$41.06/ton dump delivery	25 T
24950 Country Club Blvd.	\$44.56/ton piler delivery	200 T
Suite 450	Optional 2nd year renewal:	
North Olmsted OH 44070	\$47.21/dump, \$50.71/piler	
-Bid Bond-	Guaranteed delivery 24 hours	
	<i>Treated Salt (Clearlane):</i>	
	\$53.38/ton dump \$56.88/ton piler	
	Year 2:	
	\$59.53/ton dump \$63.03/ton piler	
<i>Morton Salt</i>	\$88.78/ton dump delivery	20T
123 N. Wacker Dr.	\$91.78/ton piler delivery	200T
Chicago, IL 60606 -1743	No bid 2 nd year or treated product	
-Bid Bond-	Delivery: 1-5 days after receipt of order	

NOTE: 2007 Cargill @\$34.22 dump/\$36.72 piler
2006 Cargill @\$32.97 dump/ 35.47 piler
2005 Cargill @\$31.45 dump/\$33.95 piler
2004 Cargill @\$30.35 dump, \$32.85 piler
2003 Cargill @\$30.68 dump, \$33.18 piler
2002 Cargill @\$29.43 dump, \$31.43 piler
2001 Cargill @ \$27.98 dump, \$29.98 piler
2000 Cargill @ \$22.25 dump, \$24.25 piler

'No Bid' submitted by the following companies: North American Salt (KS)
Eastern Salt Co. (MA)
American Rock Salt (NY)

*Consortium Members: Brecksville, Broadview Hts., Beachwood, Independence, North Royalton, Seven Hills, Valley View, Brooklyn, Brooklyn Hts.